



**REAL ESTATE.**  
BUILDING  
CONFIDENCE  
FOR YOU.

GLOBAL SPECIALTY LINES







# WELCOME TO RSA REAL ESTATE

At RSA, we've been providing a compelling Real Estate proposition for our customers for over 200 years.

Our technical expertise is extensive. From underwriting, risk management and claims, to a global network that takes our capability far and wide, you can be confident we will deliver the right solution for you.

CAPABILITY YOU CAN BELIEVE IN

We understand the demands placed on you as a property owner and the role we play in keeping your business moving.

As a result, we are able to tailor leading insurance solutions for:

- Large and complex UK risks – written to either our own or bespoke market wordings
- Pan-European and multinational programmes, for more complex international requirements.

Our broad appetite for all aspects of Real Estate business, enables us to adopt a flexible underwriting approach considering each case on its own merits.



# OUR SERVICES FOR YOU

Our Real Estate team brings together our vast knowledge and experience in one place so you can be confident that your property portfolio is covered with expert protection.

## TAILORED INSURANCE SOLUTIONS

Specialist protection from the ground up

We recognise that all customers, whatever the size and shape of their portfolio, have differing and diverse insurance needs.

Working in partnership we can:

- Tailor the right insurance package to meet your requirements
- Ensure you have the right local covers in every territory and receive help in navigating ever-changing insurance legislation and regulations
- Continue to provide you with the right combination of cover as your portfolio changes over time.

## SPECIALIST RISK MANAGEMENT

Working together to reduce loss

Our high quality risk consulting service is an integral part of our proposition, covering the full spectrum of Real Estate and associated risks.

We care about protecting your interests so we will work with you to design and deliver a loss prevention programme that meets your specific requirements, including:

- Informing you with expert guidance on how to manage, control and reduce risk through our international team of risk consultants, risk engineers and safety professionals
- Providing you with clear visibility of risks to individual premises as well as your overall portfolio
- Preventing property damage, minimising business interruption and protecting your rental income.

### PERSONALISED CLAIMS MANAGEMENT

Delivering first-class service before, when and after a claim is made

From straightforward claims that can be progressed quickly and efficiently, to the more complex claims that require specialist handling, we understand the impact any claim can have on your business.

- Our highly experienced Real Estate Claims team has the ability to deal with the full spectrum of commercial property and Real Estate related claims. Including liability, personal injury and third party property damage
- Working in partnership and understanding any existing third party relationships you may have, we can tailor our claims service appropriately to your needs.

### UK AND MULTINATIONAL INSURANCE PROGRAMMES

Enabling you to operate with certainty anywhere in the world

We have extensive expertise in designing and building multinational insurance programmes and will take the time to understand your exact requirements.

- By investing our expertise in a well-designed programme from day one, we can respond quickly and effectively to issues and claims, ensuring adherence to local regulation
- Giving you the reassurance you need to focus on running your business while we take care of the legal, regulatory and tax requirements for your international insurance cover.



# HOW WE DO IT

## TECHNICAL EXPERTISE YOU CAN DEPEND ON – TIME AFTER TIME.

- By understanding the nature and unique needs of the Real Estate market, we can help you to turn our technical know-how into business value
- With in-house expertise across underwriters, risk managers and claims under one roof, we give you joined-up thinking from end-to-end
- We provide expert technical input, including guidance on construction, fire protection and natural catastrophe considerations to inform your portfolio acquisition decisions
- Expert support is available, ensuring you can benefit from our experience when you need it most.

## BUILDING STRONG RELATIONSHIPS WITH YOU, FOUNDED ON TRUST AND COLLABORATION

- We invest time to get to know your business and what is important to you
- You will have named contacts and direct access to decision makers within RSA, providing clear case ownership, a responsive service and personal accountability for your business with us
- We provide fast and effective response to requests for cover changes – including policy amendments, property disposals and acquisitions.

# GIVING YOU PEACE OF MIND THROUGH OUR SIZE, SCALE AND FINANCIAL STRENGTH

RSA is a long established

**FTSE 100**

company at the heart of the insurance market for **over 300 years**

We are an insurer you can be sure of, backed by our

**'A'** **stable rating**

We operate in over

**150 countries**

and territories worldwide.



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IS DESIGNED TO BUILD  
CONFIDENCE FOR YOU



To get our Real Estate  
expertise working for you, visit  
**[www.rsabroker.com/real-estate](http://www.rsabroker.com/real-estate)**